

# Lenovo Al Updates

Steve McDowell, Chief Analys<u>t</u> 7/7/24

## CONTEXT

Lenovo recently introduced <u>new enterprise AI solutions</u> designed to simplify AI adoption. These include turnkey services, business-ready vertical solutions, and energy-efficient innovations to accelerate practical AI applications.

The expansion, supported by NVIDIA and the Lenovo AI Center of Excellence, features new services, AI Innovator solutions, and the 6th generation of Lenovo Neptune liquid cooling.

# UPDATED: NEPTUNE LIQUID COOLING

Lenovo announced a significant update to its Neptune liquid cooling technology. The new developments aim to support the mainstream rollout of Al-ready computing while maintaining high energy efficiency.

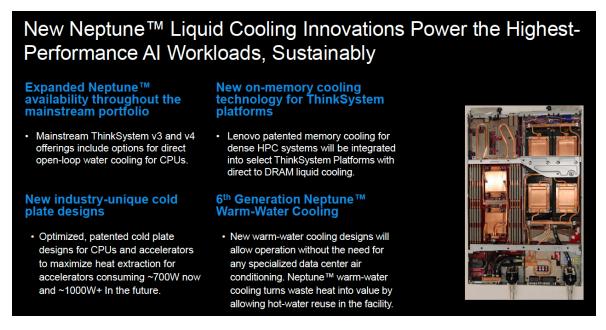


Figure 1: Lenovo Neptune Update (source: Lenovo)



Here are the key points from the announcement about the 6th generation of Lenovo Neptune liquid cooling:

#### 1. Expanded Availability

 Mainstream Inclusion: Lenovo Neptune liquid cooling is now available throughout Lenovo's mainstream ThinkSystem V3 and V4 portfolios. This expansion brings advanced cooling solutions to a wider range of systems and applications.

#### 2. New Cold Plate Designs

 Optimized Heat Extraction: The 6th generation includes new, industry-unique cold plate designs optimized for CPUs and accelerators. These designs maximize heat extraction efficiency, catering to accelerators consuming around 700W, with future designs aimed at handling over 1000W.

#### 3. On-Memory Cooling Technology

 Enhanced Cooling for HPC Systems: Lenovo has introduced patented on-memory cooling technology for dense HPC systems. The technology integrates direct-to-DRAM liquid cooling into select ThinkSystem platforms, enabling efficient heat reduction and performance maximization for CPU and memory.

#### 4. Warm-Water Cooling

 Elimination of Specialized Air Conditioning: The new warmwater cooling designs allow operation without requiring specialized data center air conditioning. Neptune warm-water cooling systems turn waste heat into value by enabling the reuse of hot water within the facility.

#### 5. Energy Efficiency

 Significant Power Savings: According to Lenovo, its updated Neptune liquid cooling systems can achieve up to a 40% reduction in power consumption compared to traditional air-cooled systems. This is achieved by recycling loops of warm water to cool data center systems and reducing the reliance on power-hungry system fans.

## NEW: LENOVO AI CENTER OF EXCELLENCE (AI COE)



Lenovo's new AI COE is Lenovo's solution to help companies navigate the complexities of AI adoption and implementation. Its primary objective is to provide expert guidance, resources, and tailored solutions to enable businesses to leverage AI technologies effectively and efficiently.

The center supports the entire AI journey, from initial ideation to full-scale deployment, ensuring that companies can achieve tangible business outcomes with their AI investments.

The key features of the new Lenovo AI COE include:

#### 1. Comprehensive Al Services

- Expert Consultation: Provides access to AI experts who can offer personalized advice and strategies tailored to each business's specific needs and goals.
- End-to-End Support: Covers all stages of AI implementation, including planning, development, deployment, and ongoing optimization.

#### 2. NVIDIA-Powered Solutions

- **Collaborative Projects**: Collaborate with NVIDIA to integrate advanced AI technologies and solutions into customer projects.
- **Cutting-Edge Tools**: Utilizes NVIDIA's AI platforms and tools to deliver high-performance AI solutions that meet the latest industry standards.

#### 3. Tailored Al Solutions

- Customized Use Cases: Develop AI solutions specific to various industries and business applications, ensuring relevance and effectiveness.
- Scalable Implementations: Designs solutions that can be scaled according to the needs and growth of the business, from smallscale pilots to large enterprise deployments.

#### 4. Training and Enablement

- **Employee Training**: Offers training programs and resources to help employees understand and effectively use AI technologies.
- **Skills Development**: Focuses on building internal capabilities within organizations to ensure long-term success with Al.



#### 5. Al Fast Start Programs

- **Rapid Prototyping**: Provides quick setup and demonstration of Al solutions to showcase potential business impacts and ROI.
- **Proof of Concept**: Helps businesses build and validate AI proof-ofconcepts, demonstrating real-world applications and benefits.

#### 6. Al Advisory Services (Coming Soon)

- Roadmap Development: This service assists companies in developing a strategic roadmap for AI adoption, tailored to their specific business objectives and readiness.
- Outcome-Focused Strategies: Defines desired business outcomes and aligns AI initiatives with these goals to ensure measurable success.

#### 7. Al Discover

- Readiness Assessment: Evaluates an organization's AI readiness across multiple dimensions, including security, technology, processes, and personnel.
- Strategic Planning: Provides detailed recommendations and strategies to help businesses prepare for and successfully implement AI solutions.

## ANALYSIS

Lenovo's 6th generation Neptune liquid cooling technology is a significant update for its data center cooling solutions. With innovations like expanded availability, new cold plate designs, on-memory cooling, and warm-water cooling, Lenovo is well-positioned to support the growing demand for energyefficient, high-performance computing required for AI and other advanced workloads. Lenovo has the longest history of shipping liquid-cooled enterprise servers.

The Lenovo AI Center of Excellence is a great resource for businesses looking to leverage AI technologies to enhance their operations, drive innovation, and achieve strategic goals. By providing comprehensive services, expert guidance, and tailored solutions, the AI COE helps companies navigate the complexities of AI adoption and realize the full potential of AI-driven transformation. This is a significant upgrade to Lenovo's service-based offerings.



Lenovo's announcements show the company's forward-thinking approach to AI and data center technologies. Lenovo is well-positioned to lead the industry in AI innovation and sustainability by providing end-to-end AI solutions and pioneering advancements in liquid cooling. These developments enhance Lenovo's value proposition and offer substantial benefits to its enterprise customers.

© Copyright NAND Research.

NAND Research is a registered trademark of NAND Research LLC, All Rights Reserved.

This document may not be reproduced, distributed, or modified, in physical or electronic form, without the express written consent of NAND Research. Questions about licensing or use of this document should be directed to <u>info@nand-research.com</u>.

The information contained within this document was believed by NAND Research to be reliable and is provided for informational purposes only. The content may contain technical inaccuracies, omissions, or typographical errors. This document reflects the opinions of NAND Research, which is subject to change. NAND Research does not warranty or otherwise guarantee the accuracy of the information contained within.

NAND Research is a technology-focused industry analyst firm providing research, customer content, market and competitive intelligence, and custom deliverables to technology vendors, investors, and end-customer IT organizations.

Contact NAND Research via email at info@nand-research.com or visit our website at nand-research.com.